

# HICAP

HOTEL INVESTMENT  
CONFERENCE ASIA PACIFIC

19-21 OCTOBER 2022

FAIRMONT SINGAPORE & SWISSOTEL THE STAMFORD  
HICAPCONFERENCE.COM

## WEDNESDAY, 19 OCTOBER 2022

**3:00pm-8:15pm**     **REGISTRATION & INFORMATION**  
Meets In:     **Convention Foyer (Level 4)**

**3:00pm-6:15pm**     **CONTINUOUS COFFEE & TEA**  
Meets In:     **Fairmont Ballroom Foyer**

Sponsored By:     

**4:00pm-6:05pm**     **AOCAP & HICAP COMBO MASTER CLASS & PLENARY SESSION**  
Meets In:     **Padang & Collyer**

**4:00pm-4:05pm**     **WELCOME REMARKS**  
Speaker:     **Jonathon S. Zink, COO, The BHN Group**

**4:05pm-5:00pm**     **MASTER CLASS: HOTEL OWNERS & OPERATORS – WORKING YOUR WAY THROUGH  
CRITICAL MIXED-USE DEVELOPMENT & OPERATIONAL ISSUES**

Meets In:     **Padang & Collyer**  
Presented By:     **Baker McKenzie**  
Moderator:     **Roy Melick, Partner, Baker McKenzie**  
Panelists:     **Graeme Dickson, Partner, Baker McKenzie**

**Baker  
McKenzie.**

**Lucia Grambalova, CIO & Head of Asset Management, Hotel Capital Partners**  
**Penny Trinh, Senior Director, Development, Asia Pacific, Marriott International**  
**Alexandra Yao, VP Global Branded Residences, Luxury & Lifestyle, IHG Hotels & Resorts**

**5:15pm-6:05pm**     **HICAP & AOCAP COMBO PLENARY SESSION**  
Meets In:     **Padang & Collyer**

**5:15pm-5:20pm**     **WELCOME REMARKS**  
Speaker:     **Jonathon S. Zink, COO, The BHN Group**

**5:20pm-6:00pm**     **ESG – RETURNS BEYOND THE BOTTOMLINE**  
Moderator:     **Steve Carroll, Head of Hotels & Hospitality, Asia Pacific, CBRE**  
Panelists:     **Siew Kim Beh, Chief Financial and Sustainability Officer, Lodging, CapitalLand Investment**  
**William E. Heinecke, Founder & Chairman, Minor International Plc.**  
**Ufi Ibrahim, CEO, EEA**  
**Sabine Schaffer, Co-Founder & CEO Europe, Pro-invest Group**

**6:00pm-6:05pm**     **WRAP-UP REMARKS**  
Speaker:     **Jonathon S. Zink, COO, The BHN Group**

**6:15pm-8:15pm**     **HICAP & AOCAP JOINT NETWORKING RECEPTION**  
A unique feature of HICAP is the opening reception, which is held in conjunction with the closing cocktail reception for AOCAP. Delegates from HICAP have the opportunity to meet and mingle with each other, plus the opportunity to network with delegates from AOCAP. This promises to be a fantastic networking event.

Meets In:     **SKAI Loft (Level 70)**  
Hosted By:



## THURSDAY, 20 OCTOBER 2022

**7:00am-8:15pm**     **REGISTRATION & INFORMATION**  
Meets In:     **Convention Foyer (Level 4)**

**7:30am-8:30am**     **CONTINENTAL BREAKFAST**  
Meets In:     **Fairmont Ballroom Foyer**

**7:30am-6:15pm**     **CONTINUOUS COFFEE & TEA**  
Meets In:     **Fairmont Ballroom Foyer**

Sponsored By:     

**THURSDAY, 20 OCTOBER 2022**

- 8:30am-11:00am** **PLENARY SESSION**  
Meets In: **Padang & Collyer**
- 8:30am-8:45am** **WELCOME BACK**  
Speaker: **Jeff Higley**, President, The BHN Group
- 8:45am-9:10am** **GLOBAL CHECK-IN**  
Host: **Jeff Higley**, President, The BHN Group  
Guest: **Kar Ling Wong**, Managing Director SEA, Head Strategy and Global Ops, The Ascott Limited
- 9:10am-9:30am** **ECONOMIC OUTLOOK**  
Speaker: **Jennifer Kusuma**, Senior Rates Strategist, ANZ Bank
- 9:30am-10:10am** **THE NUMBERS – HOW DID HOTELS PERFORM & WHAT’S THE OUTLOOK?**  
Presenters: **Michael Grove**, Chief Operating Officer, Hotstats  
**Jesper Palmqvist**, Senior Director Asia Pacific, STR  
**Arup Raha**, Head of Asian Economics, Oxford Economics
- 10:10am-10:55am** **INVESTMENT INSIGHTS – FINANCIAL GURUS OPEN THEIR KNOWLEDGE VAULTS**  
Moderator: **Mike Batchelor**, CEO Asia Pacific - Hotels & Hospitality Group, JLL  
Panelists: **Suchad Chiaranussati**, Chairman & Founder, SC Capital Partners Group  
**Kenneth Gaw**, President & Managing Principal, Gaw Capital Partners  
**Siddhant Jhunjunwala**, Director of Investments APAC, KSL Capital Partners  
**Wei-Lin Kwee**, Senior Vice President, Hotels, Pontiac Land Group
- 10:55am-11:00am** **WRAP-UP REMARKS**  
Speaker: **Jonathon S. Zink**, COO, The BHN Group
- 11:00am-11:30am** **NETWORKING BREAK**  
Meets In: **Fairmont Ballroom Foyer**
- 11:30am-12:30pm** **BREAKOUT SESSIONS**
- SESSION 01** **A SPOTLIGHT ON EAST ASIA – OPPORTUNITIES & CHALLENGES**  
*NEW session format with the best of both worlds – engaging panel followed by fast-paced, interactive roundtables (35 min panel & 25 min roundtable)*  
Meets In: **Canning**  
Co-Moderators: **Nihat Ercan**, Senior Managing Director, Head of Investment, JLL  
**Emery Yu**, Senior Consultant, Horwath HTL  
Panelists: **Venessa Koo**, Chief Operating Officer, Silks Hotel Group  
**Sadao Muraoka**, President & CEO, Mori Building Advisory  
**Clarence Tan**, SVP Development Asia Pacific, Hilton
- SESSION 02** **CAPITAL IDEAS – THE OUTLOOK FOR SOURCING DEBT**  
Meets In: **Moor**  
Moderator: **Yuval Tal**, Partner, Proskauer Rose  
Panelists: **Adam Bury**, Executive Vice President, JLL  
**Dean Dransfield**, Managing Director, Dransfield Hotels and Resorts  
**Faez Jumabhoy**, Managing Director, CIMB Investment Bank Bhd  
**Rohit Mohindra**, Head of Commercial Real Estate, ANZ Bank
- SESSION 03** **EVOLUTION OF OPERATING AGREEMENTS**  
Meets In: **Morrison**  
Moderator: **Jeffrey Horwitz**, Partner, Proskauer Rose LLP  
Panelists: **Damian Clowes**, Regional Managing Director Asia Pacific, Outrigger Hospitality Group  
**Janice Gan**, General Counsel, SEAK & JPAC, IHG Hotels & Resorts  
**Katerina Giannouka**, President, Asia Pacific, Radisson Hotel Group  
**Dora Stilianos**, Partner, Baker McKenzie

**THURSDAY, 20 OCTOBER 2022**

- SESSION 04** **DISTRESSED ASSETS – OPPORTUNITY OR HYPE FOR INVESTORS?**  
Meets In: **Hullet**  
Moderator: **Kevin Hughes**, Regional Director of Business Development, Sygna  
Panelists: **Ian Lien**, Managing Director, SC Capital Partners  
**Ghaly Murthala**, Managing Director, Morteza Capital  
**Michael Simpson**, Managing Director, CBRE  
**Shunsuke Yamamoto**, Managing Director, Fortress Investment Group
- 12:30pm-2:30pm** **LUNCH & PLENARY SESSION**  
Meets In: **Padang & Collyer**
- 1:30pm-1:35pm** **WELCOME BACK**  
Speaker: **Jonathon S. Zink**, COO, The BHN Group
- 1:35pm-2:00pm** **TRAVEL & TOURISM UPDATE**  
Host: **Jeff Higley**, President, The BHN Group  
Guests: **Liz Ortiguera**, CEO, Pacific Asia Travel Association (PATA)  
**Maribel Rodriguez**, SVP, World Travel & Tourism Council (WTTC)
- 2:00pm-2:25pm** **LIFETIME ACHIEVEMENT AWARD**  
Presenter: **David Ling**, Global Head of Hospitality Investment,  
City Developments Limited  
Recipient: **Miguel Ko**, Chairman, CapitalLand Investment Ltd and Deputy Chairman,  
CLA Real Estate Holdings Pte Ltd
- 2:25pm-2:30pm** **WRAP-UP REMARKS**  
Speaker: **Jonathon S. Zink**, COO, The BHN Group
- 2:45pm-3:45pm** **BREAKOUT SESSIONS**
- SESSION 05** **A SPOTLIGHT ON OCEANIA – OPPORTUNITIES & CHALLENGES**  
*NEW* session format with the best of both worlds – engaging panel followed by fast-paced, interactive roundtables (35 min panel & 25 min roundtable)  
Meets In: **Canning**  
Moderator: **Pauline Tan**, Partner, Ashurst  
Panelists: **Josephine Chong**, Manager, Horwath HTL in Australia  
**Mathew Duff**, Director Commercial, Event Hospitality and Entertainment Ltd  
**Graham Perry**, Managing Director Australasia, BWH Hotel Group  
**Paul Salter**, Managing Director, Salter Brothers  
**Jan Smits**, CEO APAC, Pro-invest Group
- SESSION 06** **CRYSTAL BALL FOR INVESTMENT & FINANCING**  
Meets In: **Moor**  
Moderator: **Robert Williams**, Head of Hotels & Hospitality, Asia Pacific, Watson Farley & Williams  
Panelists: **Lucia Grambalova**, CIO & Head of Asset Management, Hotel Capital Partners  
**Bobby Hiranandani**, Co-Chairman, Royal Group  
**Christopher Hur**, President, Lodgis Hospitality  
**Faezali Jumabhoy**, Managing Director, CIMB Investment Bank Bhd
- SESSION 07** **CDOs OUTLOOK**  
Meets In: **Morrison**  
Moderator: **Eric J. Levy**, Managing Director, TSI  
Panelists: **Jim K. Chu**, EVP, Chief Growth Officer, Hyatt Hotels Corporation  
**Kevin Croley**, SVP Development, Pan Pacific Hotels Group  
**Gregory Lanter**, CEO Development, Construction and Mountain Lab, Club Med  
**Agnès Roquefort**, Global Chief Development Officer, Accor




**Miguel Ko**

### THURSDAY, 20 OCTOBER 2022

- SESSION 08 ASSET MANAGEMENT'S EVOLVING INFLUENCE**  
Meets In: **Hullet**  
Moderator: **Tareq Bagaeen**, Senior Consultant, Hotstats  
Panelists: **Alan J. Christie**, Executive Vice President, JLL Hotels  
**Eva Li**, Director, Westmont Hospitality Group  
**David Marriott**, Partner, High Street Holdings  
**Sanjay Singh**, CEO, Fico Corporation
- 3:45pm-4:15pm NETWORKING BREAK**  
Meets In: **Fairmont Ballroom Foyer**
- 4:15pm-5:45pm PLENARY SESSION**  
Meets In: **Padang & Collyer**
- 4:15pm-4:25pm WELCOME BACK**  
Speaker: **Jonathon S. Zink**, COO, The BHN Group
- 4:25pm-4:50pm GLOBAL CHECK-IN**  
Host: **Jeff Higley**, President, The BHN Group  
Guest: **Sebastien Bazin**, Chairman & CEO, ACCOR
- 4:50pm-5:40pm MOVING FORWARD – EXPANSION, GROWTH, & DEVELOPMENT**  
Moderator: **Robert Hecker**, Managing Director, Pacific Asia, Horwath HTL  
Panelists: **Jim K. Chu**, EVP, Chief Growth Officer, Hyatt Hotels Corporation  
**Feisal Jaffer**, Global Head, LXR Hotels & Resorts  
**Choe Peng Sum**, Chief Executive Officer, Pan Pacific Hotels Group  
**Jeff Wagoner**, President & CEO, Outrigger Hospitality Group
- 5:40pm-5:45pm WRAP-UP REMARKS**  
Speaker: **Jonathon S. Zink**, COO, The BHN Group
- 6:15pm-8:15pm NETWORKING GALA**  
HICAP delegates will enjoy a fabulous networking opportunity at the Parkroyal Collection Marina Bay, Singapore. We will begin our guided walk from the Fairmont Singapore & Swissotel The Stamford lobby at 6:00pm. Delegates will be responsible for finding their own way home or back to their hotel after this special evening.  
Meets In: **Parkroyal Collection Marina Bay, Singapore**  
Hosted By:
-  **PAN PACIFIC  
HOTELS GROUP**  
A Member of UOL Group

### FRIDAY, 21 OCTOBER 2022

- 7:00am-3:00pm REGISTRATION & INFORMATION**  
Meets In: **Convention Foyer (Level 4)**
- 7:30am-8:30am CONTINENTAL BREAKFAST**  
Meets In: **Fairmont Ballroom Foyer**
- 7:30am-3:00pm CONTINUOUS COFFEE & TEA**  
Meets In: **Fairmont Ballroom Foyer**  
Sponsored By: 
- 8:00am-9:45am PLENARY SESSION**  
Meets In: **Padang & Collyer**
- 8:00am-8:15am WELCOME BACK**  
Speaker: **Jeff Higley**, President, The BHN Group

### FRIDAY, 21 OCTOBER 2022

- 8:15am-9:00am VIEWS FROM THE BOARDROOM**  
Moderator: **Hok Yean Chee**, President, HVS  
Panelists: **Dave Baswal**, Chief Executive Officer, Ovolo Group  
**Trent Fraser**, Chief Executive Officer, Choice Hotels Asia-Pac  
**Rajeev Menon**, President, Asia Pacific excluding China, Marriott International  
**Alan Watts**, President - Asia Pacific, Hilton
- 9:00am-9:15am RISING STAR AWARD ASIA PACIFIC**  
Presenters: **Andrea Belfanti**, CEO, ISHC  
Recipient: **Jonathon S. Zink**, COO, The BHN Group  
**Calvin Li**, Executive Vice President, Head of Transaction Advisory,  
JLL's Hotels & Hospitality Group
- 9:15am-9:40am TRAVEL TALK WITH ALVIN TAN**  
Host: **Xinyi Liang-Pholsena**, Senior Editor, Travel Weekly Asia and M&C Asia  
Guest: **Alvin Tan**, Minister of State, Ministry of Trade and Industry & Ministry of Culture,  
Community and Youth, Republic of Singapore
- 9:40am-9:45am WRAP-UP REMARKS**  
Speaker: **Jeff Higley**, President, The BHN Group
- 9:45am-10:15am NETWORKING BREAK**  
Meets In: **Fairmont Ballroom Foyer**
- 10:15am-11:15am BREAKOUT SESSION**
- SESSION 09 A SPOTLIGHT ON SOUTH ASIA – OPPORTUNITIES & CHALLENGES**  
*NEW session format with the best of both worlds – engaging panel followed by fast-paced, interactive roundtables (35 min panel & 25 min roundtable)*  
Meets In: **Canning**  
Co-Moderators: **Rohan P. Gopaldas**, Partner, PHA  
Panelists: **Karan Mahesh**, Account Manager, Central & South Asia, STR  
**Bruce Bromley**, Chief Financial Officer & Deputy CEO, Soneva  
**Ashank Kothari**, Senior Vice President, Brookfield Advisors India  
**Sameer Nayar**, EVP Strategic Development, The Oberoi Group
- SESSION 10 EQUITY**  
Meets In: **Moor**  
Moderator: **Ananth Ramchandran**, Head of Advisory and Strategic Transactions, CBRE  
Panelists: **Ethan Quek**, Senior Associate, KSL Capital Partners  
**Eric Siegel**, Managing Director, Baring Private Equity Asia  
**Prabsharan S. Thakral**, President & Group CEO, Boutique Corporation PCL
- SESSION 11 CHANGE & INNOVATION SOLUTIONS**  
Meets In: **Morrison**  
Moderator: **Nikhom Jensiratanakorn**, Director, Horwath HTL  
Panelists: **Gautam Bhandari**, Regional Vice President, Hotel Development, Marriott International  
**Gaurang Jhunjhnuwala**, Group CEO, Naumi Hotels  
**Tasos Kousloglou**, CEO - Hotels Division, SHKP  
**Rohit Sachdev**, Chief Executive Officer, Soho Hospitality
- SESSION 12 LUXURY & LIFESTYLE**  
Meets In: **Hullet**  
Moderator: **Vicky Jian**, Project Director, Horwath HTL  
Panelists: **Kerry Healy**, Chief Commercial Officer, SEA, Japan, and Korea, Accor  
**Neil Jacobs**, Chief Executive Officer, Six Senses Hotels  
**Matthew Pohlman**, Partner and Co-Chair of Hospitality & Leisure Practice, Goodwin  
**Hubert Viriot**, Chief Executive Officer, YOTEL



Alvin Tan

### FRIDAY, 21 OCTOBER 2022

- 11:15am-11:45am**     **NETWORKING BREAK**  
Meets In:     **Fairmont Ballroom Foyer**
- 11:45am-12:45pm**     **BREAKOUT SESSIONS**
- SESSION 13**     **SPOTLIGHT ON SOUTHEAST ASIA – OPPORTUNITIES & CHALLENGES**  
*NEW* session format with the best of both worlds – engaging panel followed by fast-paced, interactive roundtables (35 min panel & 25 min roundtable)
- Meets In:     **Canning**  
Co-Moderators:     **Lada Shelkovernikova**, Partner, Watson Farley & Williams  
                               **Daniel Yip**, Partner, High Street Holdings
- Panelists:     **Tony Chisholm**, Head of APAC Hospitality, Principal, KSL Capital Partners  
                               **Regina M. DiBenedetto**, Director, Aareal Bank Asia Limited  
                               **Sebastien Favre**, Development & Asset Management Director, Club Med  
                               **Garth I. Simmons**, CEO Southeast Asia, Japan, & South Korea, ACCOR
- SESSION 14**     **REBRANDING, REPOSITIONING, & CONVERSIONS**
- Meets In:     **Moor**  
Moderator:     **Andrew MacGeoch**, Partner - Global Co-Head of Hotels Group, BCLP  
Panelists:     **Isaac Chen**, Chief Operating Officer, OUE  
                               **Helena Gomes**, Senior Director, CBRE  
                               **Ashley J. Scott**, Director of Landscape and Master Planning, WATG  
                               **Seth Sulkin**, CEO, Pacifica Capital K.K.
- SESSION 15**     **MIXED-USE – MAXIMIZING RESORT DEVELOPMENT & INVESTMENT**
- Meets In:     **Morrison**  
Moderator:     **Bill Barnett**, Managing Director, C9 Hotelworks Co., Ltd.  
Panelists:     **Chris Anklin**, Regional VP Development, Hyatt  
                               **Guy Cooke**, Director of Strategy, WATG  
                               **Matt Holmes**, Vice President of Development - SEAPR, Wyndham Hotels & Resorts  
                               **James Mabbutt**, Development Director, Mandarin Oriental
- 12:45pm-3:00pm**     **LUNCH & PLENARY SESSION**  
Meets In:     **Padang & Collyer**
- 1:50pm-1:55pm**     **WELCOME BACK**  
Host:     **Tony Ryan**, Principal, Ryan Capital Advisors
- 1:55pm-2:20pm**     **GLOBAL CHECK-IN**  
Host:     **Tony Ryan**, Principal, Ryan Capital Advisors  
Guest:     **Jocelyn Kum**, Executive Director, M&L Investments
- 2:20pm-2:25pm**     **REGGIE SHIU DEVELOPMENT OF THE YEAR AWARD**  
Presenter:     **Regina M. DiBenedetto**, Director, Aareal Bank Asia Limited
- 2:25pm-2:33pm**     **SUSTAINABLE HOTEL AWARDS**  
Presenter:     **Chiara Calufetti**, Vice President, WATG
- 2:33pm-2:38pm**     **SINGLE ASSET TRANSACTION OF THE YEAR AWARD**  
Presenter:     **Hok Yean Chee**, President, HVS
- 2:38pm-2:43pm**     **MERGER & ACQUISITION OF THE YEAR AWARD**  
Presenter:     **Andrew MacGeoch**, Partner - Global Co-Head of Hotels Group, BCLP
- 2:43pm-2:55pm**     **AWARD WINNER INTERVIEW**  
Host:     **Tony Ryan**, Principal, Ryan Capital Advisors
- 2:55pm-3:00pm**     **CLOSING REMARKS**  
Speaker:     **Jonathon S. Zink**, COO, The BHN Group



### PROGRAM PLANNING COMMITTEE

**Chandragupta Amritkar**, Global Features  
**Chris Anklin**, Hyatt  
**Jastina Balen**, Frasers Hospitality Group  
**Bill Barnett**, C9 Hotelworks Co., Ltd.  
**Kavin Bloomer**, Morgan Stanley  
**Alan J. Christie**, HAMA  
**Nihat Ercan**, JLL  
**Sebastien Favre**, Club Med  
**Lucia Grambalova**, Hotel Capital Partners  
**Robert Hecker**, Horwath HTL  
**Margaret Heng**, Singapore Hotel Association  
**Ho Ren Yung**, Banyan Tree Group  
**Cyndy Jarabata**, TAJARA Leisure and Hospitality Group  
**Faezali Jumabhoy**, CIMB Investment Bank Bhd  
**Tien Gui Koh**, Withersworldwide  
**Shirley Kong**, Starwood Capital Group  
**Tasos Kousioglou**, SHKP  
**Andrew Langdon**, Accor  
**Eric Levy**, TSI  
**Xinyi Liang-Pholsena**, Travel Weekly Asia  
**Ian Lien**, SC Capital Partners Group  
**Serena Lim**, IHG  
**David Ling**, City Developments Limited

**Gonzalo Maceda**, Meliá Hotels International  
**Karan Mahesh**, STR  
**Roy Melick**, Baker McKenzie  
**Rohit Mohindra**, ANZ Bank  
**Sadao Muraoka**, Mori Building Real Estate Investment Advisory Co., Ltd.  
**Jesper Palmqvist**, STR  
**Lindy Randall**, Ashurst  
**Thomas Salg**, Wharf Hotels  
**Andrew Sangster**, Hotel Analyst  
**Eric Siegel**, Baring Private Equity Asia  
**David Simpson**, ISHC  
**Sanjay Singh**, Fico Corporation Co., Ltd  
**Jan Smits**, Pro-invest Group  
**Andree Susilo**, Marriott International  
**Yuval Tal**, Proskauer Rose  
**Yen Nee Tan**, STB  
**Calista Tan**, Velocity Ventures  
**Sarah Taylor**, Staywell-Prince Hotels  
**Kristin Thorsteindottir**, IWG  
**Robert Williams**, Watson Farley & Williams  
**Daniel Yip**, High Street Holdings  
**Emery Yu**, Horwath HTL  
**Robert Zheng**, WATG/Wimberly Interiors

### DEAL OF THE YEAR AWARDS COMMITTEES

**Reggie Shui Development of the Year**  
**Robert V.R. Hecker**, Horwath HTL – Chair  
**Bill Barnett**, C9 Hotelworks Co., Ltd.  
**Mike Batchelor**, JLL  
**Regina M. DiBenedetto**, Aareal Bank Asia Limited  
**Ian Lien**, SC Capital Partners Group  
**Eric Levy**, TSI  
**Yuval Tal**, Proskauer Rose

**Single Asset Transaction of the Year**  
**Merger & Acquisition of the Year**  
**Andrew MacGeoch**, BCLP – Chair  
**Hok Yean Chee**, HVS  
**Shaman Chellaram**, Colliers  
**Nihat Ercan**, JLL  
**Chris Hodgins**, Baker McKenzie  
**Kelvin Ip**, Horwath HTL  
**Lada Shelkovnikova**, Watson Farley & Williams  
**Dan Voellm**, AP Hospitality Advisors

### RISING STAR AWARD ASIA PACIFIC JUDGING PANEL

**Dave Baswal**, Ovolo Group  
**Mike Batchelor**, JLL  
**Olivier Berrivin**, BWH Hotel Group  
**Steve Carroll**, CBRE  
**Choe Peng Sum**, Pan Pacific Hotels Group  
**Trent Fraser**, Choice  
**Rachel Harding**, Club Med

**Robert Hecker**, Horwath HTL  
**Siddhant Jhunjunwala**, KSL Capital Partners  
**Lindsay Leeser**, Accor  
**Rajeev Menon**, Marriott International  
**Jeff Wagoner**, Outrigger Hospitality Group  
**Alan Watts**, Hilton

### SUSTAINABLE HOTEL AWARDS JUDGING PANEL

**Chiara Calufetti**, WATG  
**Lyndall DeMarco**, Only Sustainability Pty Ltd – Honorary Chairman  
**Hervé Houdré**, H2 Sustainability Consulting

**Prashant Kapoor**, IFC – World Bank Group  
**Eric Eduardo Ricaurte**, Greenview – Chairman  
**Masaru Takayama**, Asian Ecotourism Network  
**Claire Whitely**, Sustainable Hospitality Alliance

# HICAP

HOTEL INVESTMENT  
CONFERENCE ASIA PACIFIC

19-21 OCTOBER 2022  
FAIRMONT SINGAPORE & SWISSOTEL THE STAMFORD  
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## PRODUCED BY:



Northstar Travel Group is the leading B-to-B information and marketing solutions company serving all segments of the travel industry including leisure/retail, corporate/business travel, business and sports, incentives, hospitality, and travel technology.

Northstar is the owner of well-known brands including *Travel Weekly*, *TravelAge West*, *Travel Weekly China*, *Travel Weekly Asia*, *Business Travel News*, *Successful Meetings*, *Meetings & Conventions*, *Incentive*, *SportsTravel*, *M&C China*, *M&C Asia*, *Travel42*, *Axus Travel App*, and *Web in Travel*. The company produces more than 80 face-to-face events in 13 countries in retail travel, hospitality, corporate travel, travel technology, sports travel, and the meetings & incentive industry with market leading events including The Meetings Show, Business Travel Show, TEAMS Conference & Expo, Global Travel Market Place and Cruiseworld. In addition, Northstar owns Phocuswright, the leading research, business intelligence, and event producer serving the travel technology industry. Northstar Travel Group is the leading producer of hotel investment events globally, including ALIS, the largest hotel investment conference in the world and HICAP, Asia Pacific's most important annual investment conference.

Northstar is also the majority shareholder in Inntopia, the leading SaaS e-commerce software, CRM database marketing and predictive analytics business serving the mountain destination, golf, activities, hospitality, and specialty destination travel markets. Based in Secaucus, NJ, the company has offices in New York, NY; Stowe, VT; Denver, CO; Edwards, CO; Burlington, VT; Los Angeles, CA; Costa Mesa, CA; Lombard, IL; and global offices in Singapore, Beijing, and Shanghai. And soon to be London. Northstar Travel Group is owned by funds managed by EagleTree Capital. For more information, visit [northstartravelgroup.com](http://northstartravelgroup.com)

## IN ASSOCIATION WITH:



about the latest trends.

With over three decades of experience, more than 160 events completed to-date, and in excess of 110,000 international delegates, BHN conferences have become "must attend" events for industry leaders who come together to network, conduct business, and to learn

The current slate of events include: the Americas Lodging Investment Summit (ALIS) in Los Angeles; ALIS Law in Los Angeles; ALIS Summer Update; Alternative Ownership Conference Asia Pacific (AOCAP) in Singapore; Caribbean Hotel & Resort Investment Summit (CHRIS) in Miami; Hotel Investment Conference Asia Pacific (HICAP) in Singapore; HICAP UPDATE; Hotel Opportunities Latin America (HOLA) conference in Miami; and HICAP Australia New Zealand (HICAP ANZ) in Sydney.

The BHN website at [www.Burba.com](http://www.Burba.com) is the gateway for information about the conferences BHN produces, as well as a direct link to important players in the hospitality investment world. BHN is a division of Northstar Travel Group.